



## Peter Lotz

Management Consultant | Business Coach

### Professional experience:

- 2001 - 2012 **CFO, Finance Director:** Regional Headquarters in Central and Eastern Europe for
- | a medium-sized Italian pharmaceutical company
  - | the business technology and industrial services division of a globally active US technology corporation
  - | a globally active Swiss pharmaceutical corporation
- 1994 - 2000 **Managing Director, CFO, Board Member:** Expatriate in Moscow and Prague
- | Set-up of a sales company in Moscow for a well-known German brand products company
  - | Restructuring of the corporate group of a leading German/French pharmaceutical corporation in the Czech Republic
- 1989 - 1993 **Project Manager & In-House Consultant**
- | Introduction of SAP FICO in the Western European holding companies of a leading German chemical and pharmaceutical corporation

### Education and further training:

- 2011 - 2012 **Business Coach and Business Trainer**  
Jelinek Akademie [Jelinek Academy], Vienna
- 2009 - 2010 **Diplom-Bilanzbuchhalter [Qualified Accountant]**  
Wirtschaftsförderungsinstitut der Wirtschaftskammer Wien [Economic Promotion Institute of the Austrian Federal Economic Chamber in Vienna],  
Finanzakademie [Finance Academy]
- 1982 - 1988 **Diplom-Kaufmann [Business Administration graduate]**  
Degree in Business Administration at Goethe University Frankfurt, Frankfurt am Main

### Industry experience:

Pharmaceuticals | Chemicals | Industry services | Consumer goods

### Content-related core consultancy areas:

Strategy | Organisation | Controlling